

Raw Cotton:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during Jaruary 2001. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2001 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, Jaruary 2001.

Market Share-January:

Each carrier's current market share is based on the number of containers shipped during Jaruary 2001. Source: PIERS, Jaruary 2001.

Market Share-CY 2001:

Each carrier's market share is based on the total number of containers shipped throughout the 2001 calendar year. Source: PIERS, 2001.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for March 31, 2001. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Raw Cotton are quoted on full, 19.5 KT per 40-foot dry containers unless otherwise noted.

Container movemetns of raw cotton are defined by PIERS as "American, Raw Cotton, Compressed."

Definitions:

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, and April Taylor of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, or Taylor on (202) 690-1326 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Issue Date: March 31, 2001 Page 1 of 11

L.A./L.B./Oakland Ports To Bangkok, Thailand

Raw Cotton

Surcharges:

Monthly Market Share For: January 2001

Month\Year: 116.0 \ 116.0

								8	,000				
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	34%	34%	17 Days										
NYK Line	23%	23%	19 Days										
MOL	20%	20%	14 Days	\$1,650 ¹	\$185 ¹						\$399 ¹		\$2,234
K Line	9%	9%	23 Days	\$1,400 ¹	\$185 ¹	\$40 ¹							\$1,625
Maersk-SeaLand	8%	8%	26 Days	\$1,925 ¹	\$185 ¹	\$40 ¹							\$2,150
Yang Ming	3%	3%	26 Days	\$575 ¹	\$185 ¹								\$750
Evergreen	3%	3%	26 Days										

¹ Rate is per container Rate \$1,969

Page 2 of 11

L.A./L.B./Oakland Ports To Busan, South Korea

Raw Cotton

Monthly Market Share For: January 2001

Month\Year: 163.0 \ 163.0 \ Surcharges:

								8 8	,000				
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Zim Line	29%	29%	21 Days										
MOL	25%	25%	12 Days	\$1,622 ¹	\$185 ¹						\$399 ¹		\$2,206
APL	15%	15%	12 Days	\$1,922 ¹	\$185 ¹	\$40 ¹							\$3,672
Hanjin	13%	13%	13 Days										
Cho Yang	7%	7%	12 Days	\$101	\$10	\$40 ¹						20 KT	\$2,260
NYK Line	7%	7%	13 Days										
Hyundai	2%	2%	12 Days										
Maersk-SeaLand	1%	1%	15 Days	\$1,475 ¹	\$185 ¹	\$40 ¹							\$1,700
P&O Nedlloyd	1%	1%	16 Days	\$1,800 ¹	\$185 ¹	\$40 ¹							\$2,025

¹ Rate is per container Rate \$2,649

Page 3 of 11

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Raw Cotton

Monthly Market Share For: January 2001

Month\Year: 36.0 \ 36.0

Month\Year: 36.0 \ 36.0												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	 BAF	CHASSIS	CAF	ТНС	CFS Rec ARB	Cotton R.	Size	ContainerRate
MOL	81%	81%	27 Days	\$2,375 ¹	\$185 ¹					\$399 ¹		\$2,959
OOCL	14%	14%	21 Days									
APL	6%	6%	23 Days	\$1,665 ¹	\$185 ¹	\$40 ¹			\$1000	I		\$2,890

¹ Rate is per container ** Average Container Rate ** \$2,954

L.A./L.B./Oakland Ports To Hong Kong

Raw Cotton

Monthly Market Share For: January 2001

Month\Year: 180.0 \ 180.0 \ Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	31%	31%	14 Days	\$1,500 ¹	\$185 ¹	\$40 ¹							\$1,725
Evergreen	28%	28%	16 Days										
OOCL	20%	20%	15 Days										
NYK Line	10%	10%	15 Days										
Mitsui-OSKL	6%	6%	14 Days	\$1,350 ¹	\$185 ¹						\$399 ¹		\$1,934
Yang Ming	4%	4%	17 Days	\$700 ¹	\$185 ¹								\$885
Maersk-SeaLand	1%	1%	14 Days	\$1,475 ¹	\$185 ¹	\$40 ¹							\$1,700

¹ Rate is per container Rate \$1,674

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Raw Cotton

Monthly Market Share For: January 2001

Month\Year: 140.3 \ 140.3

	Market	Market	Transit										
Carrier	Share	Share CY	Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
MOL	29%	29%	25 Days	\$1,160 ¹	\$185 ¹						\$399 ¹		\$1,744
OOCL	21%	21%	31 Days	\$1,215 ¹	\$185 ¹	\$40 ¹		\$520 ¹					\$1,960
Maersk-SeaLand	18%	18%	27 Days	\$1,925 ¹	\$185 ¹	\$40 ¹							\$2,150
APL	12%	12%	25 Days	\$1,400 ¹	\$185 ¹	\$40 ¹							\$1,625
CACG	11%	11%	22 Days	\$100 ¹	\$185 ¹								\$325
Hyundai	7%	7%	25 Days										
Evergreen	2%	2%	29 Days										

¹ Rate is per container Rate \$1,687

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Raw Cotton

Monthly Market Share For: January 2001

Month\Year: 340.0 \ 340.0

								Surcharg	es:				
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	23%	23%	17 Days 4										
NYK Line	19%	19%	16 Days										
MOL	17%	17%	12 Days	\$1,300 ¹	\$185 ¹						\$399 ¹		\$1,884
Maersk-SeaLand	9%	9%	14 Days	\$1,475 ¹	\$185 ¹	\$40 ¹							\$1,700
OOCL	8%	8%	16 Days	\$1,355 ¹	\$185 ¹	\$40 ¹		\$520 ¹					\$2,100
Hyundai	6%	6%	13 Days										
Yang Ming	6%	6%	24 Days	\$500 ¹	\$185 ¹								\$685
APL	5%	5%	12 Days	\$1,250 ¹	\$185 ¹	\$40 ¹							\$2,147
Evergreen	5%	5%	21 Days										
Norasia	1%	1%	15 Days										

¹ Rate is per container Rate \$1,755

⁴ Transit time is based on departure from Long Beach, CA.

L.A./L.B./Oakland Ports To Kobe, Japan

Raw Cotton

Monthly Market Share For: January 2001

Month\Year: 79.0 \ 79.0

Month\Year: 79.0 \ 79.0								Surcharg	res:	Surcharges:											
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	 BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container R ate								
OOCL	43%	43%	12 Days																		
Hanjin	22%	22%	12 Days																		
APL	16%	16%	12 Days	\$1,300 ¹	\$185 ¹	\$40 ¹							\$1,525								
Maersk-SeaLand	13%	13%	11 Days	\$1,475 ¹	\$185 ¹	\$40 ¹	52%						\$2,467								
NYK Line	4%	4%	13 Days																		
MOL	3%	3%	11 Days	\$1,250 ¹	\$185 ¹						\$399 ¹		\$1,834								

¹ Rate is per container Rate \$1,938

L.A./L.B./Oakland Ports To Manila, Philippines

Raw Cotton

Monthly Market Share For: January 2001

Month\Year: 27.0 \ 27.0

Month Year: 21.0 \ 21.0	J				Surcharges:									
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate	
P&O Nedlloyd	60%	60%	21 Days	\$2,300 ¹	\$185 ¹	\$40 ¹							\$2,525	
OOCL	17%	17%	18 Days											
Maersk-SeaLand	13%	13%	20 Days	\$1,925 ¹	\$185 ¹	\$40 ¹							\$2,150	
Yang Ming	10%	10%	28 Days	\$850 ¹	\$185 ¹								\$1,035	

¹ Rate is per container Rate \$2,287

Issue Date: March 31, 2001

Page 9 of 11

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Raw Cotton

Monthly Market Share For: January 2001

Month\Year: 31.0 \ 31.0

,								Surcharg	ges:				
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
CACG	100%	100%	31 Days	\$100 ¹	\$185 ¹	l							\$325
1 Rate is per container											A		¢225

1 Rate is per container Rate \$325

L.A./L.B./Oakland Ports To Singapore

Raw Cotton

Monthly Market Share For: January 2001

Month\Year: 8.0 \ 8.0

Month\Year: 8.0\8.0								Surcharg	ges:			
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec ARB	Cotton R.	Size	ContainerRate
Yang Ming	75%	75%	28 Days									
MOL	25%	25%	15 Days	\$1,365 ¹	\$185 ¹					\$399 ¹		\$1,949

¹ Rate is per container Rate \$1,949

Issue Date: March 31, 2001 Page 11 of 11